



## SALES RELEASE PROCEDURES

1. Thank you for your interest in Elements at Pine Valley Estates. If you wish to have an opportunity to be among the first to choose from the homes offered for sale, you should obtain a Pre-Qualification Certificate from our preferred lender, [Wells Fargo Home Mortgage](#).
2. Please complete the on-line application as accurately as possible. Be certain to include adequate phone numbers for us to contact you when and if necessary. Once completed, our sales representative will be provided with a Certificate of Pre-Qualification.
3. The information on the application will be used to determine the likelihood of your financial ability to purchase. This does not constitute a loan approval. A priority list will be posted on Saturday August 7th. Priority will be given according to the information confirmed by our preferred lender.
4. If the information on your application indicates that you are likely to qualify to purchase, your name will be added to our pre-qualified prospect list. If more information is required for us to determine your financial status, your opportunity may be delayed.
5. You will be contacted by our sales team for an opportunity to make a home purchase. If you are able to select a home in a reasonable time, you will be asked to return for a home selection and to complete the necessary documents.
6. If we cannot reach you, we will try to leave a message and then proceed with other Pre-Qualified prospects.
7. When you make a home selection you will be required to complete our reservation process and submit a \$10,000 deposit. A signing appointment to complete the necessary documentation will be assigned within 72 hours. If you are unable to make your appointment or a timely selection we will proceed with the next prospects.
8. The seller reserves the right to make changes in this procedure at any time without notice. All decisions by the salespeople are final. The Seller reserves the right to sell certain homes prior to the selection event. We hope that this procedure will make purchasing a new home from us an orderly, fair and pleasant experience for you.

The Warmington group of companies and all affiliates proudly abide by The Fair Employment and Housing Act which specifically provides protection from harassment or discrimination in housing because of:

Race, Color, Religion, Sex, Sexual Orientation, Marital Status, National Origin, Ancestry, Familial Status, Source of Income and/or Disability. ***All persons are hereby informed that all dwellings advertised are available on an equal opportunity basis.***

The act prohibits discrimination and harassment in all aspects of housing including sales, rentals, evictions, terms and conditions, mortgage loans and insurance and land use and zoning. For more information, visit the **FHEO Website**.

